Vertu Motors plc

(the "Company")

Notification of Director's interests

The Company announces that it was notified on 19 December 2022 that David Crane, a director and person discharging managerial responsibility in the Company, had exercised nil-cost options over 53,583 ordinary shares of 10p each in the Company ("Ordinary Shares"), on 19 December 2022, that were issued in August 2013 under the Vertu Long Term Incentive Plan. The option exercises were satisfied via a transfer of Ordinary Shares from the Company's Employee Benefit Trust.

The Company has also been notified that David Crane sold 25,237 of the 53,583 Ordinary Shares exercised, to satisfy the resultant income tax and National Insurance liability. The sale took place on 19 December 2022 at a price of 51.28 pence per Ordinary Share.

| PDMR | Beneficial holding of Ordinary Shares prior to the Dealings* | % of issued share capital prior to the Dealings* | Ordinary Shares acquired by PDMR** | Resultant Beneficial holding of Ordinary Shares after the Dealings* | Resultant % of issued share capital after the Dealings* |
|-------------|---|---|---|--|---|
| David Crane | 437,133 | 0.13% | 28,346 | 465,479 | 0.13% |

* includes shares held by persons closely associated with the PDMR.

** net amount after the sale to satisfy tax and NI liability.

The Company's issued share capital consists of 348,945,522 Ordinary Shares with voting rights. The Company does not hold any Ordinary Shares in treasury.

| 1. | Details of the person discharging managerial responsibilities/person closely associated | | |
|----|--|--|--|
| a) | Name | DAVID CRANE | |
| 2. | Reason for the notification | ACQUISITION OF SHARES | |
| b) | Position/status | C00 | |
| c) | Initial notification/Amendment | INITIAL NOTIFICATION | |
| 3. | Details of the issuer, emission allowance market participant, auction platform, auctioneer or auction monitor | | |
| d) | Name | VERTU MOTORS PLC | |
| e) | LEI | 213800GIKJEIUIGMI575 | |
| 4. | Details of transactions(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (vi) each place where transactions have been conducted | | |
| f) | Description of the financial instrument, type of instrument identification code | ORDINARY SHARES OF 10p EACH IN VERTU MOTORS PLC | |

| | Identification code | | GB00B1GK | 4645 | |
|----|---------------------------|-------|---------------------------------------|----------------------|----------|
| g) | Nature of the transaction | | EXERCISE OF OPTION OVER ORDINARY | | |
| | | | SHARES OF 10p EACH IN VERTU MOTORS | | |
| | | | PLC, PURSUANT TO THE COMPANY'S LONG | | Y'S LONG |
| | | | TERM INCENTIVE PLAN, RESULTING IN THE | | G IN THE |
| | | | TRANSFER OF SHARES FROM THE | | |
| | | | COMPANY | "S EBT | |
| h) | Price(s) and volume(s) | | | | |
| | | | | 1 | - |
| | | Price | | Volume(s) | |
| | | NIL | | 53,583 | |
| i) | Aggregated information | | NOT APPL | CABLE – SINGLE TRANS | ACTION |
| | -Aggregated volume | | | | |
| | - Price | | | | |
| j) | Date of the transaction | | 19 DECEM | BER 2022 | |
| k) | Place of transaction | | OFF MARK | ET | |

| 1. | Details of the person discharging managerial responsibilities/person closely associated | | | | | | |
|----|---|--|--|----------------------|---------------------------------------|--|--|
| a) | Name | | DAVID CRANE | | | | |
| 2. | Reason for the notification | | SALE OF SHARES | | | | |
| b) | Position/status | Position/status | | C00 | | | |
| c) | Initial notification/Amendme | ent | INITIAL NO | INITIAL NOTIFICATION | | | |
| 3. | Details of the issuer, emission | Details of the issuer, emission allowance ma | | | market participant, auction platform, | | |
| | auctioneer or auction monit | or | - | | | | |
| d) | Name | | VERTU MO | TORS PLC | | | |
| e) | LEI | | 213800GIKJEIUIGMI575 | | | | |
| 4. | | Details of transactions(s): section to be repeated for (i) each type of instrument; (ii) | | | | | |
| | each type of transaction; (iii) each date; and (vi) each place where transactions have | | | ons have | | | |
| 0 | been conducted | | | | | | |
| f) | Description of the financial | | ORDINARY SHARES OF 10p EACH IN VERT | | IN VERTU | | |
| | instrument, type of instrume identification code | ent | MOTORS PLC | | | | |
| | Identification code | | | | | | |
| | Identification code | | GB00B1GK | 4645 | | | |
| g) | Nature of the transaction | | SALE OF ORDINARY SHARES OF 10p EACH I VERTU MOTORS PLC, RECEIVED PURSUANT | | Op EACH IN | | |
| | | | | | | | |
| | | | TO THE COMPANY'S LONG TERM INCENTIVE | | | | |
| | | | PLAN | | | | |
| h) | Price(s) and volume(s) | | | | | | |
| | | Price | | Volume(s) | 7 | | |
| | | 0.5128 | | 25,237 | | | |
| i) | Aggregated information | L | NOT APPLI | CABLE – SINGLE TRANS | ACTION | | |
| | -Aggregated volume | | | | | | |
| | - Price | | | | | | |

| j) | Date of the transaction | 19 DECEMBER 2022 |
|----|-------------------------|----------------------------|
| k) | Place of transaction | LONDON STOCK EXCHANGE, AIM |

- ENDS -

| Vertu Motors plc | |
|---|------------------------|
| Robert Forrester, CEO | Tel: 0191 491 2121 |
| Karen Anderson, CFO | Tel: 0191 491 2121 |
| Phil Clark, Investor relations | PClark@vertumotors.com |
| Zeus Capital Limited Jamie Peel Andrew Jones Dominic King | Tel: 020 3829 5000 |
| Camarco Billy Clegg Tom Huddart | Tel: 020 3757 4983 |

Notes to Editors

Vertu Motors is the fourth largest automotive retailer in the UK with a network of 192 sales outlets across the UK. Its dealerships operate predominantly under the Bristol Street Motors, Vertu and Macklin Motors brand names.

Vertu Motors was established in November 2006 with the strategy to consolidate the UK motor retail sector. It is intended that the Group will continue to acquire motor retail operations to grow a scaled dealership group. The Group's acquisition strategy is supplemented by a focused organic growth strategy to drive operational efficiencies through its national dealership network. The Group currently operates 188 franchised sales outlets and 4 non-franchised sales operations from 142 locations across the UK.

Vertu's Mission Statement is to "deliver an outstanding customer motoring experience through honesty and trust".

Vertu Motors Group websites – <u>https://investors.vertumotors.com/ /www.vertucareers.com</u> Vertu brand websites – <u>www.vertumotors.com</u> / <u>www.bristolstreet.co.uk</u> / <u>www.vertuhonda.com</u> / <u>www.vertutoyota.com</u> / <u>www.macklinmotors.co.uk</u> / <u>www.vertumotorcyles.com</u>