## Vertu Motors plc

## (the "Company")

## **Notification of PDMR's interests**

The Company announces that it was notified on 07 February 2023 that Stephen Gould, a person discharging managerial responsibility in the Company, had, on 06 February 2023, exercised options over 500,000 ordinary shares of 10p each in the Company ("Ordinary Shares") that were issued in July 2018 (300,000 shares with an exercise price of 49.6 pence per Ordinary Share) and November 2018 (200,000 shares with an exercise price of 38.25 pence per Ordinary Share) under the Company's Share Option Plan. The option exercises were satisfied via a transfer of Ordinary Shares from the Company's Employee Benefit Trust.

The Company has also been notified that Stephen Gould sold all 500,000 Ordinary Shares received. The sale took place on 07 February 2023 at a price of 59 pence per Ordinary Share.

PDMR	Beneficial holding of Ordinary Shares prior to the Dealings*	% of issued share capital prior to the Dealings*	Ordinary Shares acquired by PDMR	Resultant Beneficial holding of Ordinary Shares after the Dealings*	Resultant % of issued share capital after the Dealings*
Stephen Gould	19,881	0.01%	Nil	19,881	0.01%

\* includes shares held by persons closely associated with the PDMR.

The Company's issued share capital consists of 348,945,522 Ordinary Shares with voting rights. The Company does not hold any Ordinary Shares in treasury.

1.	Details of the person discharging managerial responsibilities/person closely associated		
a)	Name	STEPHEN GOULD	
2.	Reason for the notification	ACQUISITION OF SHARES	
b)	Position/status	OPERATIONS DIRECTOR	
c)	Initial notification/Amendment	INITIAL NOTIFICATION	
3.	Details of the issuer, emission allowance market participant, auction platform, auctioneer or auction monitor		
d)	Name	VERTU MOTORS PLC	
e)	LEI	213800GIKJEIUIGMI575	
4.	Details of transactions(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (vi) each place where transactions have been conducted		
f)	Description of the financial instrument, type of instrument identification code	ORDINARY SHARES OF 10p EACH IN VERTU MOTORS PLC	

	Identification code		GB00B1GK4645		
g)	Nature of the transaction		EXERCISE OF OPTION OVER ORDINARY SHARES OF 10p EACH IN VERTU MOTORS PLC, PURSUANT TO THE COMPANY'S SHARE OPTION PLAN, RESULTING IN THE TRANSFER OF SHARES FROM THE COMPANY'S EBT		
h)	Price(s) and volume(s)				
		Price		Volume(s)	
		49.6		300,000	
		38.25		200,000	
i)	Aggregated information				
	-Aggregated volume		500,000		
	- Price		0.451		
j)	Date of the transaction		06 FEBRUA	ARY 2023	
k)	Place of transaction		OFF MARK	ET	

1.	Details of the person discharging managerial responsibilities/person closely associated				
a)	Name		STEPHEN GOULD		
2.	Reason for the notification		SALE OF SH	IARES	
b)	Position/status		OPERATIO	NS DIRECTOR	
c)	Initial notification/Amendment		INITIAL NOTIFICATION		
3.	Details of the issuer, emission allowance market participant, auction platform,				
	auctioneer or auction monitor				
d)	Name		VERTU MC	DTORS PLC	
e)	LEI		213800GIK	JEIUIGMI575	
4.	Details of transactions(s): se	Details of transactions(s): section to be repeated for (i) each type of instrument; (ii)			
	each type of transaction; (iii) each date; and (vi) each place where transac			h place where transactions have	
	been conducted		1		
f)	Description of the financial		ORDINARY SHARES OF 10p EACH IN VERTU		
	instrument, type of instrument		MOTORS F	rLC	
	identification code				
	Identification code		GB00B1GK	4645	
g)	Nature of the transaction		SALE OF ORDINARY SHARES OF 10p EACH IN		
0,			VERTU MC	TORS PLC, RECEIVED PURSUANT	
			TO THE CO	MPANY'S SHARE OPTION PLAN	
h)	Price(s) and volume(s)				
		Price		Volume(s)	
		0.5900		500,000	
i)	Aggregated information		NOT APPLICABLE – SINGLE TRANSACTION		
	-Aggregated volume				
	- Price				
j)	Date of the transaction		07 FEBRUA	27 2023	
]/			UT FLORUAR		

k)	Place of transaction	LONDON STOCK EXCHANGE, AIM	
		- ENDS -	
Karen And	t <b>ors plc</b> rrester, CEO erson, CFO Investor relations	Tel: 0191 491 2121 Tel: 0191 491 2121 PClark@vertumotors.com	
<b>Zeus Capit</b> a Jamie Peel Andrew Joi Dominic Ki	nes	Tel: 020 3829 5000	
<b>Camarco</b> Billy Clegg Tom Hudd		Tel: 020 3757 4983	

## **Notes to Editors**

Vertu Motors is the fourth largest automotive retailer in the UK with a network of 191 sales outlets across the UK. Its dealerships operate predominantly under the Bristol Street Motors, Vertu and Macklin Motors brand names.

Vertu Motors was established in November 2006 with the strategy to consolidate the UK motor retail sector. It is intended that the Group will continue to acquire motor retail operations to grow a scaled dealership group. The Group's acquisition strategy is supplemented by a focused organic growth strategy to drive operational efficiencies through its national dealership network. The Group currently operates 187 franchised sales outlets and 4 non-franchised sales operations from 141 locations across the UK.

Vertu's Mission Statement is to "deliver an outstanding customer motoring experience through honesty and trust".

Vertu Motors Group websites – <u>https://investors.vertumotors.com/ /www.vertucareers.com</u> Vertu brand websites – <u>www.vertumotors.com</u> / <u>www.bristolstreet.co.uk</u> / <u>www.vertuhonda.com</u> / <u>www.vertutoyota.com</u> / <u>www.macklinmotors.co.uk</u> / <u>www.vertumotorcyles.com</u>