Vertu Motors plc

(the "Company")

Notification of Director's interests

The Company announces that David Crane, a director and a person discharging managerial responsibility in the Company, has purchased ordinary shares of 10p each in the capital of the Company ("**Ordinary Shares**").

The purchase took place on 11 December 2023 at a price of 68.17 pence per Ordinary Share.

| PDMR | Beneficial holding of Ordinary Shares prior to the Dealings* | % of issued share capital prior to the Dealings* | Ordinary Shares acquired by PDMR | Resultant Beneficial holding of Ordinary Shares after the Dealings* | Resultant % of issued share capital after the Dealings* |
|-------------|---|--|---|--|--|
| David Crane | 468,422 | 0.14% | 13,040 | 481,462 | 0.14% |

* includes shares held by persons closely associated with the PDMR.

The Company's issued share capital consists of 339,633,257 Ordinary Shares with voting rights. The Company does not hold any Ordinary Shares in treasury.

| 1. | Details of the person discharging managerial responsibilities/person closely associated | | | | |
|----|--|--------|--------------------------------|-------------------------|--------|
| a) | Name | | DAVID CRANE | | |
| 2. | Reason for the notification | | PURCHASE OF SHARES | | |
| b) | Position/status | | COO | | |
| c) | Initial notification/Amendment | | INITIAL NOTIFICATION | | |
| 3. | Details of the issuer, emission allowance market participant, auction platform, | | | | |
| | auctioneer or auction monitor | | | | |
| d) | Name | | VERTU MOTORS PLC | | |
| e) | LEI | | 213800GIKJEIUIGMI575 | | |
| 4. | Details of transactions(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (vi) each place where transactions have been | | | | |
| | conducted | | n) odon place | | 0.0001 |
| f) | Description of the financial | | ORDINARY SHARES OF 10p EACH IN | | |
| | instrument, type of instrument | | VERTU MOTORS PLC | | |
| | identification code | | | | |
| | Identification code | | GB00B1GK4645 | | |
| g) | Nature of the transaction | | PURCHAS | E OF ORDINARY SHAP | RES OF |
| | | | 10p EACH | IN VERTU MOTORS P | LC. |
| h) | Price(s) and volume(s) | | | | |
| | | | | | |
| | | Price | | Volume(s) | |
| | | 0.6817 | | 13,040 | |
| i) | Aggregated information | | NOT APPL TRANSAC | ICABLE – SINGLE TION | |

| | -Aggregated volume | |
|----|-------------------------|----------------------------|
| | - Price | |
| j) | Date of the transaction | 11 DECEMBER 2023 |
| k) | Place of transaction | LONDON STOCK EXCHANGE, AIM |

- Ends –

| Vertu Motors plc Robert Forrester, CEO Karen Anderson, CFO | Tel: +44 (0) 191 491 2121 |
|--|---------------------------|
| Phil Clark, Investor Relations | P.Clark@vertumotors.com |
| Zeus (Nominated Adviser and Broker) Jamie Peel Andrew Jones Dominic King | Tel: +44 (0) 203 829 5000 |

Camarco

Billy Clegg Tom Huddart

Notes to Editors

Vertu Motors is the fourth largest automotive retailer in the UK with a network of 195 sales outlets across the UK. Its dealerships operate predominantly under the Bristol Street Motors, Vertu and Macklin Motors brand names.

Vertu Motors was established in November 2006 with the strategy to consolidate the UK motor retail sector. It is intended that the Group will continue to acquire motor retail operations to grow a scaled dealership group. The Group's acquisition strategy is supplemented by a focused organic growth strategy to drive operational efficiencies through its national dealership network. The Group currently operates 191 franchised sales outlets and 4 non-franchised sales operations from 145 locations across the UK.

Vertu's Mission Statement is to "deliver an outstanding customer motoring experience through honesty and trust".

Vertu Motors Group websites - <u>https://investors.vertumotors.com</u> / <u>www.vertucareers.com</u> Vertu brand websites - <u>www.vertumotors.com</u> / <u>www.bristolstreet.co.uk</u> / <u>www.vertuhonda.com</u> / <u>www.vertutoyota.com</u> / <u>www.macklinmotors.co.uk</u> / <u>www.vertumotorcyles.com</u>

Tel: +44 (0) 203 757 4983