## Vertu Motors plc ("Vertu Motors" or "Company")

#### **Director Shareholdings**

Vertu Motors announces that on 14 May 2021 the following directors acquired the ordinary shares of 10p each in the Company ("Ordinary Shares") set out below, at nil cost, by way of transfer from the Company's employee benefit trust in satisfaction of the share element of bonuses awarded by the Company. David Crane sold some of the Ordinary Shares on the same day to satisfy the resulting PAYE and National Insurance liability.

|                  | Beneficial   |               |             | Resultant    |               |
|------------------|--------------|---------------|-------------|--------------|---------------|
|                  | holding of   |               |             | Beneficial   | Resultant %   |
|                  | Ordinary     | % of issued   | Ordinary    | holding of   | of issued     |
|                  | Shares prior | share capital | Shares      | Ordinary     | share capital |
|                  | to the       | prior to the  | acquired by | Shares after | after the     |
| PDMR             | Dealing*     | Dealing*      | PDMR        | the Dealing* | Dealing*      |
| Robert Forrester | 7,225,215    | 1.96          | 215,053     | 7,440,268    | 2.02          |
| David Crane      | 195,705      | 0.05          | 107,526     | 252,039**    | 0.07          |
| Karen Anderson   | 901,074      | 0.24          | 107,526     | 1,008,600    | 0.27          |

\*includes shares held by the PDMR's PCAs.

\*\*includes the sale of 51,192 Ordinary Shares to satisfy tax liability.

The Company's issued share capital consists of 369,173,981 Ordinary Shares with voting rights. The Company does not hold any Ordinary Shares in treasury.

# NOTIFICATION AND PUBLIC DISCLOSURE OF TRANSACTIONS BY PERSONS DISCHARGING MANAGERIAL RESPONSIBILITIES AND PERSONS CLOSELY ASSOCIATED WITH THEM

| 1. | Details of the person discharging managerial responsibilities/person closely associated  |                                      |  |  |  |
|----|--|--------------------------------------|--|--|--|
| a) | Name   | ROBERT FORRESTER                     |  |  |  |
| 2. | Reason for the notification  | ACQUISITION OF SHARES                |  |  |  |
| a) | Position/status  | CEO                                  |  |  |  |
| b) | Initial notification/Amendment   | INITIAL NOTIFICATION                 |  |  |  |
| 3. | Details of the issuer, emission allowance market participant, auction platform,          |                                      |  |  |  |
|    | auctioneer or auction monitor  |                                      |  |  |  |
| a) | Name   | VERTU MOTORS PLC                     |  |  |  |
| b) | LEI  | 213800GIKJEIUIGMI575                 |  |  |  |
| 4. | Details of transactions(s): section to be repeated for (i) each type of instrument; (ii) |                                      |  |  |  |
|    | each type of transaction; (iii) each date; and (vi) each place where transactions have   |                                      |  |  |  |
|    | been conducted   |                                      |  |  |  |
| a) | Description of the financial   | ORDINARY SHARES OF 10p EACH IN VERTU |  |  |  |
|    | instrument, type of instrument   | MOTORS PLC                           |  |  |  |
|    | identification code  |                                      |  |  |  |
|    |  |                                      |  |  |  |
|    | Identification code  | GB00B1GK4645                         |  |  |  |

| b) | Nature of the transaction |                        | TRANSFER OF ORDINARY SHARES OF 10p<br>EACH IN VERTU MOTORS PLC, FROM THE<br>COMPANY'S EBT |                      | •      |
|----|---------------------------|------------------------|---|----------------------|--------|
| c) | Price(s) and volume(s)    |                        |   |                      |        |
|    |                           | Price                  |   | Volume(s)            | ]      |
|    |                           | £0.00                  |   | 215,053              |        |
| d) | Aggregated information    | Aggregated information |   | CABLE – SINGLE TRANS | ACTION |
|    | -Aggregated volume        |                        |   |                      |        |
|    | - Price                   |                        |   |                      |        |
| e) | Date of the transaction   |                        | 14 MAY 20   | )21                  |        |
| f) | Place of transaction      |                        | OFF MARK  | ET                   |        |

| 1. | Details of the person discharging managerial responsibilities/person closely associated |                              |                                    |                                      |  |  |
|----|---|------------------------------|------------------------------------|--------------------------------------|--|--|
| a) | Name  |                              | DAVID CRANE                        |                                      |  |  |
| 2. | Reason for the notification   |                              | ACQUISITION OF SHARES              |                                      |  |  |
| a) | Position/status   |                              | COO                                |                                      |  |  |
| b) | Initial notification/Amendm   | ent                          | INITIAL NO                         | TIFICATION                           |  |  |
| 3. | Details of the issuer, emission   | on allowanc                  | e market par                       | ticipant, auction platform,          |  |  |
|    | auctioneer or auction monit   | or                           |                                    |                                      |  |  |
| a) | Name  |                              | VERTU MO                           | TORS PLC                             |  |  |
| b) | LEI   |                              | 213800GIK                          | JEIUIGMI575                          |  |  |
| 4. | Details of transactions(s): se  | ction to be                  | repeated for                       | (i) each type of instrument; (ii)    |  |  |
|    | each type of transaction; (iii  | ) each date                  | ; and (vi) eacl                    | h place where transactions have      |  |  |
|    | been conducted  |                              |                                    |                                      |  |  |
| a) | Description of the financial  | Description of the financial |                                    | ORDINARY SHARES OF 10p EACH IN VERTU |  |  |
|    | instrument, type of instrum   | ent                          | MOTORS PLC                         |                                      |  |  |
|    | identification code   |                              |                                    |                                      |  |  |
|    |   |                              |                                    |                                      |  |  |
|    | Identification code   |                              | GB00B1GK                           |                                      |  |  |
| b) | Nature of the transaction   |                              |                                    | OF ORDINARY SHARES OF 10p            |  |  |
|    |   |                              | EACH IN VERTU MOTORS PLC, FROM THE |                                      |  |  |
|    |   |                              | COMPANY                            | 'S EBT                               |  |  |
| c) | Price(s) and volume(s)  |                              |                                    |                                      |  |  |
|    |   |                              |                                    |                                      |  |  |
|    |   | Price                        |                                    | Volume(s)                            |  |  |
|    |   | £0.00                        | 1                                  | 107,526                              |  |  |
| d) | Aggregated information  |                              | NOT APPLI                          | CABLE – SINGLE TRANSACTION           |  |  |
|    | Aggregated volume   |                              |                                    |                                      |  |  |
|    | -Aggregated volume  |                              |                                    |                                      |  |  |
|    | - Price   |                              |                                    |                                      |  |  |
| e) | Date of the transaction   |                              | 14 MAY 20                          | 21                                   |  |  |

| f) Place | of transaction | OFF MARKET |
|----------|----------------|------------|
|----------|----------------|------------|

| 1. | Details of the person discharging managerial responsibilities/person closely associated |              |   |                                   |  |
|----|---|--------------|---|-----------------------------------|--|
| a) | Name  |              | DAVID CRANE                                 |                                   |  |
| 2. | Reason for the notification   |              |   | SALE OF SHARES                    |  |
| a) | Position/status   |              | COO   |                                   |  |
| b) | Initial notification/Amendme  | ent          | INITIAL NO                                  | TIFICATION                        |  |
| 3. | Details of the issuer, emissio  | on allowanc  | e market par                                | ticipant, auction platform,       |  |
|    | auctioneer or auction monit   | or           |   |                                   |  |
| a) | Name  |              | VERTU MO                                    | OTORS PLC                         |  |
| b) | LEI   |              | 213800GIK                                   | JEIUIGMI575                       |  |
| 4. | Details of transactions(s): se  | ction to be  | repeated for                                | (i) each type of instrument; (ii) |  |
|    |   | ) each date; | ; and (vi) eacl                             | h place where transactions have   |  |
|    | been conducted  |              | 1   |                                   |  |
| a) | Description of the financial  |              | ORDINARY SHARES OF 10p EACH IN VERTU        |                                   |  |
|    | instrument, type of instrume  | ent          | MOTORS P                                    | PLC                               |  |
|    | identification code   |              |   |                                   |  |
|    |   |              |   |                                   |  |
|    | Identification code   |              | GB00B1GK4645                                |                                   |  |
| b) | Nature of the transaction   |              | SALE OF ORDINARY SHARES OF 10p EACH IN      |                                   |  |
|    |   |              | VERTU MOTORS PLC, FROM THE<br>COMPANY'S EBT |                                   |  |
| -) |   |              | COMPANY                                     | SEBI                              |  |
| c) | Price(s) and volume(s)  |              |   |                                   |  |
|    |   | Price        |   | Volume(s)                         |  |
|    |   | £0.46        |   | 51,192                            |  |
| d) | Aggregated information  | -            | NOT APPLI                                   | CABLE – SINGLE TRANSACTION        |  |
|    |   |              |   |                                   |  |
|    | -Aggregated volume  |              |   |                                   |  |
|    | - Price   |              |   |                                   |  |
| e) | Date of the transaction   |              | 14 MAY 20                                   | 21                                |  |
| f) | Place of transaction  |              | LONDON STOCK EXCHANGE, AIM                  |                                   |  |

| 1. | Details of the person discharging managerial responsibilities/person closely associated |                       |  |  |
|----|---|-----------------------|--|--|
| a) | Name  | KAREN ANDERSON        |  |  |
| 2. | Reason for the notification   | ACQUISITION OF SHARES |  |  |
| a) | Position/status   | CFO                   |  |  |
| b) | Initial notification/Amendment  | INITIAL NOTIFICATION  |  |  |
| 3. | Details of the issuer, emission allowance market participant, auction platform,         |                       |  |  |
|    | auctioneer or auction monitor   |                       |  |  |
| a) | Name  | VERTU MOTORS PLC      |  |  |
| b) | LEI   | 213800GIKJEIUIGMI575  |  |  |

| 4. | Details of transactions(s): section to be repeated for (i) each type of instrument; (ii) |   |                                    |                                    |         |  |
|----|--|---|------------------------------------|------------------------------------|---------|--|
|    | each type of transaction; (iii) each date; and (vi) each place where transactions have   |   |                                    |                                    |         |  |
|    | been conducted   |   |                                    |                                    |         |  |
| a) | Description of the financial   |   | ORDINARY                           | SHARES OF 10p EACH I               | N VERTU |  |
|    | instrument, type of instrume   | ent                                     | MOTORS P                           | LC                                 |         |  |
|    | identification code  |   |                                    |                                    |         |  |
|    | Identification code  | Identification code <b>GB00B1GK4645</b> |                                    |                                    |         |  |
| b) | Nature of the transaction  |   | TRANSFER                           | TRANSFER OF ORDINARY SHARES OF 10p |         |  |
|    |  |   | EACH IN VERTU MOTORS PLC, FROM THE |                                    |         |  |
|    | COMPANY'S EBT  |   |                                    |                                    |         |  |
| c) | Price(s) and volume(s)   |   |                                    |                                    |         |  |
|    |  |   |                                    |                                    |         |  |
|    |  | Price                                   |                                    | Volume(s)                          |         |  |
|    |  | £0.00                                   |                                    | 107,526                            |         |  |
| d) | Aggregated information   |   | NOT APPLI                          | PPLICABLE – SINGLE TRANSACTION     |         |  |
|    | -Aggregated volume   |   |                                    |                                    |         |  |
|    | - Price  |   |                                    |                                    |         |  |
| e) | Date of the transaction  |   | 14 MAY 2021                        |                                    |         |  |
| f) | Place of transaction   |   | OFF MARKE                          | Т                                  |         |  |

- Ends -

#### For further information please contact:

#### Vertu Motors plc

Robert Forrester, CEO Karen Anderson, CFO

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#### Camarco

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### Notes to Editors

Vertu Motors is the fifth largest automotive retailer in the UK with a network of 149 sales outlets across the UK. Its dealerships operate predominantly under the Bristol Street Motors, Vertu, Farnell and Macklin Motors brand names.

Vertu Motors was established in November 2006 with the strategy to consolidate the UK motor retail sector. It is intended that the Group will continue to acquire motor retail operations to grow a scaled dealership group. The Group's acquisition strategy is supplemented by a focused organic growth

strategy to drive operational efficiencies through its national dealership network. The Group currently operates 145 franchised sales outlets and 4 non-franchised sales operations from 115 locations across the UK.

Vertu's Mission Statement is to "deliver an outstanding customer motoring experience through honesty and trust".

Vertu Motors Group websites - <u>www.investors.vertumotors.com</u> /<u>www.vertucareers.com</u>

Vertu brand websites – <u>www.vertumotors.com</u> / <u>www.bristolstreet.co.uk</u> / <u>www.vertuhonda.com</u> / <u>www.vertutoyota.com</u> / <u>www.macklinmotors.co.uk</u> / <u>www.farnelllandrover.com</u> / <u>www.farnelljaguar.com</u> / <u>www.vertuvolkswagen.com</u> / <u>www.vertumercedes-benz.com</u>