## Vertu Motors plc ("Vertu Motors" or "Company")

### **PDMR Share Purchase**

Vertu Motors announces that it was notified on 4 August 2016, of the following acquisitions ("Dealings") in the Company's ordinary shares of 10p each ("Ordinary Shares") by persons discharging managerial responsibility in the Company. The Dealings took place on 4 August 2016 pursuant to the Company's Share Incentive Plan at a price of 46.975p per Ordinary Share:

	Beneficial			Resultant	
	holding of			Beneficial	Resultant %
	Ordinary	% of issued	Ordinary	holding of	of issued
	Shares prior	share capital	Shares	Ordinary	share capital
	to the	prior to the	acquired by	Shares after	after the
PDMR	Dealing*	Dealing*	PDMR	the Dealing*	Dealing*
Robert Forrester	6,778,888	1.71	3,831	6,782,719	1.71
Michael Sherwin	424,466	0.11	3,832	428,298	0.11
Karen Anderson	753,095	0.19	3,831	756,926	0.19
Ian Harrison	159,323	0.04	3,832	163,155	0.04

<sup>\*</sup>includes shares held by the PDMR's PCAs.

The Company's issued share capital consists of 397,269,839 Ordinary Shares with voting rights. The Company does not hold any Ordinary Shares in treasury.

## NOTIFICATION AND PUBLIC DISCLOSURE OF TRANSACTIONS BY PERSONS DISCHARGING MANAGERIAL RESPONSIBILITIES AND PERSONS CLOSELY ASSOCIATED WITH THEM

1.	Details of the person discharging managerial responsibilities/person closely associated			
a)	Name	ROBERT FORRESTER		
2.	Reason for the notification	ACQUISITION OF SHARES		
a)	Position/status	CEO		
b)	Initial notification/Amendment	INITIAL NOTIFICATION		
3.	Details of the issuer, emission allowance	e market participant, auction platform,		
	auctioneer or auction monitor			
a)	Name	VERTU MOTORS PLC		
b)	LEI	213800GIKJEIUIGMI575		
4.	Details of transactions(s): section to be repeated for (i) each type of instrument; (ii)			
	each type of transaction; (iii) each date; and (vi) each place where transactions have			
	been conducted			
a)	Description of the financial	ORDINARY SHARES OF 10p EACH IN VERTU		
	instrument, type of instrument	MOTORS PLC		
	identification code			
	Identification code	IDENTIFICATION CODE FOR VERTU MOTORS		
		PLC ORDINARY SHARES GB00B1GK4645		

b)	Nature of the transaction  Price(s) and volume(s)		PURCHASE OF ORDINARY SHARES OF 10p EACH IN VERTU MOTORS PLC, PURSUANT TO THE COMPANY'S SHARE INCENTIVE PLAN		
,					
		Price		Volume(s)	
		£0.46975		3831	
d)	Aggregated information		NOT APPLI	CABLE – SINGLE TRAN	SACTION
	-Aggregated volume				
	- Price				
e)	Date of the transaction		4 AUGUST	2016	
f)	Place of transaction		LONDON S	TOCK EXCHANGE, AIN	1

# NOTIFICATION AND PUBLIC DISCLOSURE OF TRANSACTIONS BY PERSONS DISCHARGING MANAGERIAL RESPONSIBILITIES AND PERSONS CLOSELY ASSOCIATED WITH THEM

5.	Details of the person discharging managerial responsibilities/person closely associated			
b)	Name	MICHAEL SHERWIN		
6.	Reason for the notification	ACQUISITION OF SHARES		
c)	Position/status	CFO		
d)	Initial notification/Amendment	INITIAL NOTIFICATION		
7.	Details of the issuer, emission allow	ance market participant, auction platform,		
	auctioneer or auction monitor			
c)	Name	VERTU MOTORS PLC		
d)	LEI	213800GIKJEIUIGMI575		
8.	Details of transactions(s): section to	be repeated for (i) each type of instrument; (ii)		
	each type of transaction; (iii) each o	ate; and (vi) each place where transactions have		
	been conducted			
g)	Description of the financial	ORDINARY SHARES OF 10p EACH IN VERTU		
	instrument, type of instrument	MOTORS PLC		
	identification code			
	Identification code	IDENTIFICATION CODE FOR VERTU MOTORS		
		PLC ORDINARY SHARES GB00B1GK4645		
h)	Nature of the transaction	PURCHASE OF ORDINARY SHARES OF 10p		
		EACH IN VERTU MOTORS PLC, PURSUANT TO		
		THE COMPANY'S SHARE INCENTIVE PLAN		
i)	Price(s) and volume(s)			
	Price	Volume(s)		
	£0.46			

j)	Aggregated information	NOT APPLICABLE – SINGLE TRANSACTION
	-Aggregated volume	
	- Price	
k)	Date of the transaction	4 AUGUST 2016
1)	Place of transaction	LONDON STOCK EXCHANGE, AIM

# NOTIFICATION AND PUBLIC DISCLOSURE OF TRANSACTIONS BY PERSONS DISCHARGING MANAGERIAL RESPONSIBILITIES AND PERSONS CLOSELY ASSOCIATED WITH THEM

9.	Details of the person discha	rging manag	gerial respon	sibilities/person closely ass	ociated
c)	Name		KAREN ANDERSON		
10.	Reason for the notification		ACQUISITION OF SHARES		
e)	Position/status		COMPANY SECRETARY		
f)	Initial notification/Amendm	ent	INITIAL NO	TIFICATION	
11.	Details of the issuer, emission	on allowance	e market par	ticipant, auction platform,	
	auctioneer or auction monit	or			
e)	Name		VERTU MC	OTORS PLC	
f)	LEI		213800GIK	JEIUIGMI575	
12.	Details of transactions(s): se	ection to be	repeated for	(i) each type of instrument	t; (ii)
	each type of transaction; (iii	) each date;	and (vi) eac	h place where transactions	have
	been conducted				
m)	Description of the financial		ORDINARY	SHARES OF 10p EACH IN \	/ERTU
	instrument, type of instrum	ent	MOTORS F	PLC	
	identification code				
	Identification code		IDENTIFICATION CODE FOR VERTU MOTORS		
				IARY SHARES GB00B1GK46	
n)	Nature of the transaction			OF ORDINARY SHARES OF	•
				ERTU MOTORS PLC, PURSU	
			THE COMP	ANY'S SHARE INCENTIVE P	PLAN
o)	Price(s) and volume(s)				
				T	
		Price		Volume(s)	
		£0.46975	<u> </u>	3831	
p)	Aggregated information		NOT APPLI	CABLE – SINGLE TRANSACT	TION
	-Aggregated volume				
	Aggregated volume				
	- Price				
q)	Date of the transaction		4 AUGUST	2016	
٩ <i>١</i>					

# NOTIFICATION AND PUBLIC DISCLOSURE OF TRANSACTIONS BY PERSONS DISCHARGING MANAGERIAL RESPONSIBILITIES AND PERSONS CLOSELY ASSOCIATED WITH THEM

13.	Details of the person discha	Details of the person discharging managerial responsibilities/person closely associated			
d)	Name		IAN HARRISON		
14.	Reason for the notification		ACQUISITION OF SHARES		
g)	Position/status		OPERATIO	NS DIRECTOR	
h)	Initial notification/Amendm	ent	INITIAL NO	OTIFICATION	
15.	Details of the issuer, emission	n allowance	e market par	ticipant, auction platform,	
	auctioneer or auction monit	or			
g)	Name		VERTU MO	OTORS PLC	
h)	LEI		213800GIK	(JEIUIGMI575	
16.	Details of transactions(s): se	ction to be	repeated for	(i) each type of instrument; (ii)	
	each type of transaction; (iii	) each date;	and (vi) eac	h place where transactions have	
	been conducted				
s)	Description of the financial		ORDINARY SHARES OF 10p EACH IN VERTU		
	instrument, type of instrume	ent	MOTORS F	PLC	
	identification code				
	Identification code		IDENTIFICATION CODE FOR VERTU MOTORS		
				IARY SHARES GB00B1GK4645	
t)	Nature of the transaction			OF ORDINARY SHARES OF 10p	
			EACH IN VERTU MOTORS PLC, PURSUANT TO THE COMPANY'S SHARE INCENTIVE PLAN		
			THE COMP	ANY'S SHARE INCENTIVE PLAN	
u)	Price(s) and volume(s)				
		Price		Volume(s)	
		£0.46975		3832	
\	A	10.46975	NOT A DDI		
v)	Aggregated information		NOT APPLI	ICABLE – SINGLE TRANSACTION	
	-Aggregated volume				
	- Price				
w)	Date of the transaction		4 AUGUST		
x)	Place of transaction		LONDON S	TOCK EXCHANGE, AIM	

### - Ends -

## For further information please contact:

## **Vertu Motors plc**

Robert Forrester, CEO Tel: 0191 491 2111
Michael Sherwin, FD Tel: 0191 491 2114

Liberum

Peter Tracey Tel: 020 3100 2000

Richard Crawley Jamie Richards

**Zeus Capital Limited** 

Adam Pollock Tel: 020 7533 7727

Camarco

Billy Clegg Tel: 020 3757 4983

Georgia Mann Tom Huddart

#### **Notes to Editors**

Vertu, the UK automotive retailer with a proven growth strategy, is the fifth largest automotive retailer in the UK with a network of 132 sales outlets across the UK. Its dealerships operate predominantly under the Bristol Street Motors, Vertu, Farnell, South Hereford Garages and Macklin Motors brand names.

Vertu was established in November 2006 with the strategy to consolidate the UK automotive retail sector. It is intended that the Group will continue to acquire automotive retail operations to grow a scaled dealership group. The Group's acquisition strategy is supplemented by a focused organic growth strategy to drive operational efficiencies through its national dealership network. The Group currently operates 129 franchised sales outlets and 3 non-franchised sales operations from 109 locations across the UK.

Vertu Group websites - www.vertumotors.com / www.vertucareers.com

Vertu brand websites - <a href="www.bristolstreet.co.uk">www.bristolstreet.co.uk</a> / <a href="www.farnelliandrover.com">www.farnelliandrover.com</a> / <a href="www.farnelliandrover.com">www.farnelliandrover.com</a> / <a href="www.farnelliandrover.com">www.vertuvolkswagen.com</a> / <a href="www.vertuvolkswagen.com">www.vertuvolkswagen.com</a> / <a href="www.vertuvolkswagen.com">