### Vertu Motors plc

# (the "Company")

# Notification of Directors' interests

The Remuneration Committee of the Company approved grants of nil-cost options over ordinary shares of 10p each in the Company ("Ordinary Shares") to directors of the Company, under the Vertu 2013 Long Term Incentive Plan voted on by shareholders at the 2013 AGM and 2016 AGM ("LTIP Options"). The LTIP Options were issued as detailed below on 17 July 2018:

Director	Number of Ordinary Shares subject to the LTIP Options	Resultant number of Ordinary Shares subject to options	Beneficial holding of Ordinary Shares excluding options*
Robert Forrester	262,208	855,092	6,929.868
Michael Sherwin	196,656	641.320	489,253

\*includes shares held by persons closely associated with the Director.

Vesting of the LTIP Options is dependent upon stretching absolute growth in the Company's total shareholder return and stretching return on equity achieved by the Company over a three year performance period commencing on 1 March 2018. The performance criteria are the same as those approved by shareholders at the 2016 Annual General Meeting. The LTIP Options are then subject to a further two year holding period. Further details are set out on page 104 - 106 of the 2018 annual report and accounts.

The Company's issued share capital consists of 379,292,049 Ordinary Shares with voting rights. The Company does not hold any Ordinary Shares in treasury.

### NOTIFICATION AND PUBLIC DISCLOSURE OF TRANSACTIONS BY PERSONS DISCHARGING MANAGERIAL RESPONSIBILITIES AND PERSONS CLOSELY ASSOCIATED WITH THEM

1.	Details of the person discharging managerial responsibilities/person closely associated		
a)	Name	ROBERT FORRESTER	
2.	Reason for the notification	ISSUE OF LTIP OPTIONS	
b)	Position/status	CEO	
c)	Initial notification/Amendment	INITIAL NOTIFICATION	
3.	Details of the issuer, emission allowance market participant, auction platform, auctioneer or auction monitor		
d)	Name	VERTU MOTORS PLC	
e)	LEI	213800GIKJEIUIGMI575	
4.		repeated for (i) each type of instrument; (ii) each vi) each place where transactions have been	
f)	Description of the financial instrument, type of instrument identification code Identification code	ORDINARY SHARES OF 10p EACH IN VERTU MOTORS PLC GB00B1GK4645	
g)	Nature of the transaction	ACCEPTANCE OF OPTION OVER	

			VERTU M	Y SHARES OF 10p OTORS PLC, PURS Y'S LONG TERM IN	UANT TO THE
h)	Price(s) and volume(s)				
		Price		Volume(s)	
		NIL		262,208	
i)	Aggregated information		NOT APPI TRANSAC	LICABLE – SINGLE	
	-Aggregated volume				
	- Price				
j)	Date of the transaction		17 JULY 2	2018	
k)	Place of transaction		LONDON	STOCK EXCHANGE	E, AIM

1.	Details of the person discharging managerial responsibilities/person closely associated				
a)	Name		MICHAEL	MICHAEL SHERWIN	
2.	Reason for the notification		ISSUE OF	LTIP OPTIONS	
b)	Position/status		CFO		
c)	Initial notification/Amendmer	nt	INITIAL NOTIFICATION		
3.	Details of the issuer, emission auctioneer or auction monitor		e market part	ticipant, auction platform,	
d)	Name		VERTU MO	DTORS PLC	
e)	LEI		213800GIKJEIUIGMI575		
4.	Details of transactions(s): se	ection to be	e repeated for (i) each type of instrument; (ii) each		
	type of transaction; (iii) each conducted	date; and (	vi) each plac	e where transactions have been	
f)	Description of the financial instrument, type of instrume identification code	nt		Y SHARES OF 10p EACH IN DTORS PLC	
	Identification code		GB00B1G		
g)	Nature of the transaction		ORDINAR VERTU MO	NCE OF OPTION OVER Y SHARES OF 10p EACH IN DTORS PLC, PURSUANT TO THE ('S LONG TERM INCENTIVE	
h)	Price(s) and volume(s)				
		Price		Volume(s)	
		NIL		196,656	
i)	Aggregated information -Aggregated volume	1	NOT APPL TRANSAC	ICABLE – SINGLE TION	
;)	- Price Date of the transaction		17 JULY 2	018	
j)	Place of transaction			STOCK EXCHANGE, AIM	
k)				SI UUR EAURANGE, AIW	

- Ends -

For further information please contact:

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Zeus Capital Limited Dominic King	Tel: 020 3829 5000
<b>Camarco</b> Billy Clegg Tom Huddart	Tel: 020 3757 4983

### Notes to Editors

Vertu Motors, the UK automotive retailer with a proven growth strategy, is the sixth largest automotive retailer in the UK with a network of 125 sales outlets across the UK. Its dealerships operate predominantly under the Bristol Street Motors, Vertu, Farnell and Macklin Motors brand names.

Vertu Motors was established in November 2006 with the strategy to consolidate the UK motor retail sector. It is intended that the Group will continue to acquire motor retail operations to grow a scaled dealership group. The Group's acquisition strategy is supplemented by a focused organic growth strategy to drive operational efficiencies through its national dealership network. The Group currently operates 122 franchised sales outlets and 3 non-franchised sales operations from 106 locations across the UK.

Vertu Motors Group websites - www.vertumotors.com / www.vertucareers.com

Vertu brand websites – www.bristolstreet.co.uk / www.vertuhonda.com / <u>www.vertutoyota.com</u> / www.macklinmotors.co.uk / www.farnelllandrover.com / www.farnelljaguar.com / <u>www.vertuvolkswagen.com</u> / www.vertumercedes-benz.com