26 July 2018

Vertu Motors plc ("Vertu Motors" or the "Group")

Board Appointment

Vertu Motors plc, the automotive retailer with a network of 125 sales outlets across the UK, is pleased to announce the appointment of Mr. David Paul Crane (aged 50), as an Executive Director of the Company with immediate effect.

David joined Vertu Motors at its inception in 2007 and has 25 years of experience in the automotive sector, both with manufacturers and retailers. David is currently the Group's Chief Operations Officer, having been appointed to this role in 2017. Prior to joining Vertu Motors, David was Commercial Director of Reg Vardy plc. In his position at Vertu Motors, David is responsible for the management and running of the Group's operations infrastructure, including all of the central aftersales support, IT, purchasing, fleet sales and ancillary business activities as well as two operational franchised dealership divisions.

Robert Forrester, CEO of Vertu Motors said:

"David is a key member of the team which has built Vertu Motors from an idea 12 years ago to the reality of being the UK's sixth largest automotive retailer. David has been instrumental in the operational and strategic development of the Group and the Board will be strengthened by his appointment."

The following information is disclosed pursuant to Schedule Two paragraph (g) of the AIM Rules for Companies:

David holds 158,397 ordinary shares of 10p each in the Group ("Ordinary Shares") and 760,000 share options over Ordinary Shares. As part of the Group's long-term incentive plan ("LTIP"), David has been granted 222,331 share options over Ordinary Shares, which have not yet vested and remain subject to certain performance criteria and 53,583 share options over Ordinary Shares which have vested but not yet been exercised.

David holds, or has held in the past 5 years, the directorships and partnerships that are listed below:

Current Directorships or Partnerships:	Previous Directorships or Partnerships:
Aceparts Limited	N/A
Albert Farnell Limited	
All Car Parts Limited	
Blacks Autos Limited	
Blake Holdings Limited	
Boydslaw 103 Limited	
Bristol Street Commercials (Italia) Limited	
Bristol Street Fifth Investments Limited	
Bristol Street First Investments Limited	
Bristol Street Fourth Investments Limited	
	1

Bristol Street Group Limited Brookside (1998) Limited Compare Click Call Limited Dobies (Carlisle) Limited **Dunfermline Autocentre Limited** Easy Vehicle Finance Limited Gordon Lamb Group Limited Gordon Lamb Holdings Limited Gordon Lamb Limited Grantham Motor Company Limited Greenoaks (Maidenhead) Limited Hillendale Group Limited Hillendale LR Limited Hughes Group Holdings Limited Hughes of Beaconsfield Limited International Concessionaires Limited **KC Mobility Solutions Limited** Macklin Property Limited Motor Nation Car Hypermarkets Limited Newbolds Garage (Mansfield) Limited Northolme Properties Limited SHG Holdings Limited Sigma Holdings Limited South Hereford Garages Limited The Taxi Centre Limited Typocar Limited Vertu Fleet Limited Vertu Motors (Chingford) Limited Vertu Motors (Durham) Limited Vertu Motors (Knaresborough) Limited Vertu Motors (Pity Me) Limited Vertu Motors (Property 2) Holdings Limited Vertu Motors (Property) Limited Vertu Motors (Retail) Limited

Vertu Motors (VMC) Limited Vertu Motors Property 2 Holdings Limited Vertu Motors Third Limited Why Pay More For Cars Limited Widnes Car Centre (1994) Limited Widnes Car Centre Limited

Save as disclosed above, there are no other disclosures required in relation to Rule 17 or paragraph (g) of Schedule 2 of the AIM Rules for Companies.

For further information please contact:

Vertu Motors plc Robert Forrester, CEO Michael Sherwin, CFO	Tel: 0191 491 2111 Tel: 0191 491 2112
Canaccord Genuity Limited Chris Connors Henry Fitzgerald-O'Connor Richard Andrews	Tel: 020 7523 8000
Zeus Capital Limited Dominic King	Tel: 020 3829 5000
Camarco Billy Clegg Tom Huddart	Tel: 020 3757 4983

Notes to Editors

Vertu Motors, the UK automotive retailer with a proven growth strategy, is the sixth largest automotive retailer in the UK with a network of 125 sales outlets across the UK. Its dealerships operate predominantly under the Bristol Street Motors, Vertu, Farnell and Macklin Motors brand names.

Vertu Motors was established in November 2006 with the strategy to consolidate the UK motor retail sector. It is intended that the Group will continue to acquire motor retail operations to grow a scaled dealership group. The Group's acquisition strategy is supplemented by a focused organic growth strategy to drive operational efficiencies through its national dealership network. The Group currently operates 122 franchised sales outlets and 3 non-franchised sales operations from 106 locations across the UK.

Vertu Motors Group websites - www.vertumotors.com / www.vertucareers.com

Vertu brand websites – www.bristolstreet.co.uk / www.vertuhonda.com / <u>www.vertutoyota.com</u> / www.macklinmotors.co.uk / www.farnelllandrover.com / www.farnelljaguar.com / <u>www.vertuvolkswagen.com</u> / www.vertumercedes-benz.com